(Unaudited, \$ in thousands except per share amounts)

GAAP Income Statement		Q118		Q218		Q318	Q418	FY18		Q119	Y/Y	Q/Q
		Jun-17		Sep-17		Dec-17	Mar-18			Jun-18		
Net revenues	9	,-	\$	210,300	\$	226,534	\$ 216,143	856,903	\$	221,309	8.5%	2.4%
Cost of revenues	-	100,643	_	102,668	_	112,409	 102,068	 417,788		111,466	10.8%	9.2%
Gross profit		103,283		107,632		114,125	114,075	439,115		109,843	6.4%	-3.7%
Gross profit %		50.6%		51.2%		50.4%	52.8%	51.2%		49.6%		
Research, development, and engineering		21,213		19,932		21,257	21,791	84,193		23,701	11.7%	8.8%
As a % of net revenue		10.4%		9.5%		9.4%	10.1%	9.8%		10.7%		
Selling, general, and administrative		56,233		57,696		56,196	59,265	229,390		64,203	14.2%	8.3%
As a % of net revenue		27.6%		27.4%		24.8%	27.4%	26.8%		29.0%		
(Gain) loss from litigation settlement		(176)		(104)		(15)	(125)	(420)	ļ	(30)		
Restructuring and other related charges/adjustments		2,573		(51)		(84)	13	2,451		1,320		
Operating expenses		79,843		77,473		77,354	80,944	315,614		89,194	11.7%	10.2%
Operating expenses %		39.2%		36.8%		34.1%	37.4%	36.8%		40.3%		
Operating income		23,440		30,159		36,771	33,131	123,501		20,649	-11.9%	-37.7%
Operating income %		11.5%		14.3%		16.2%	15.3%	14.4%		9.3%		
Interest Expense		(7,303)		(7,260)		(7,341)	(7,393)	(29,297)		(7,327)		
Other non-operating income and (expense), net		914		1,826		2,490	793	6,023		1,996		
Income before income taxes		17,051		24,725		31,920	26,531	100,227		15,318	-10.2%	-42.3%
Income tax expense (benefit)		(1,777)		4,772		81,424	16,677	101,096		847		
Income tax expense as a percent												
of income before taxes		-10.4%		19.3%		255.1%	62.9%	100.9%	ļ	5.5%		
Net income		18,828		19,953		(49,504)	9,854	(869)		14,471	-23.1%	46.9%
Diluted shares outstanding		33,211		32,809		32,075	32,924	32,345		33,534		
Diluted earnings per share ("EPS") ⁽¹⁾	\$	0.57	\$	0.59	\$	(1.54)	\$ 0.29	\$ (0.03)	\$	0.42	-26.3%	44.8%

⁽¹⁾ Beginning in Q2'18 GAAP EPS is calculated using the two-class method. Prior periods have not been restated.

A reconciliation between GAAP and Non-GAAP measures for the current quarter and prior year quarter is attached as an appendix to this document. Other historical reconciliations are available at investor.plantronics.com.

Use of Non-GAAP Financial Information

To supplement our condensed consolidated financial statements presented on a GAAP basis, we use non-GAAP measures of operating results, including non-GAAP gross profit, non-GAAP operating income, non-GAAP net income and non-GAAP diluted EPS, which exclude certain unusual or non-cash expenses and charges that are included in the most directly comparable GAAP measure. These unusual or non-cash expenses and charges include stock-based compensation, acquisition related expenses, purchase accounting amortization transful pricing, lax deduction and tax predicts, asset impairments, executive transition charges, and the impact of participating securities, all net of any associated tax impact. We also exclude tax benefits from the release of tax reserves, discrete tax adjustments including transfer pricing, tax deduction and tax credit adjustments, and the impact of tax law changes. We exclude these expenses from our non-GAAP measures primarily because management does not believe they are part of our target operating model. We believe that the use of non-GAAP financial measures provides meaningful supplemental information regarding our performance and liquidity and helps investors compare actual results with our long-term target operating model goals. We believe that both management and investors benefit from referring to these non-GAAP financial measures in assessing our performance and when planning, forecasting and analyzing future periods; however, non-GAAP financial measures are not meant to be considered in isolation or as a substitute for, or superior to, gross margin, operating income, operating margin, net income or EPS prepared in accordance with GAAP.

As a company with significant global operations and sales, fluctuations in foreign currency exchange rates may have a material effect on our reported results. Consequently, we also present supplemental metrics as identified in the reconciliation within this release "on a constant currency basis" which excludes the impact of currency exchange rate fluctuations. The constant currency presentation, which is a non-GAAP measure, is intended to supplement our reported operating results and, when considered in conjunction with the corresponding GAAP measures, facilitate a better understanding of changes in the metrics from period to period and the core operations of the Company. We calculate constant currency percentages by removing any hedge gains or losses from the particular metric in the current period and then converting our current period local currency financial results using the foreign currency exchange rates in effect during the prior year period and comparing these adjusted amounts to the corresponding current period metric.

(Unaudited, \$ in thousands except per share amounts)

Non-GAAP Income Statement	Q118	Q218
	Jun-17	Sep-17
Net revenues	\$ 203,926	
Cost of revenues	98,156	101,778
Gross profit	105,770	108,52
Gross profit %	51.9%	51.69
Research, development, and engineering	19,049	17,90
As a % of net revenue	9.3%	8.59
Selling, general, and administrative	49,980	51,28
As a % of net revenue	24.5%	24.49
(Gain) loss from litigation settlement	(176	(10-
Operating expenses	68,853	69,086
Operating expenses %	33.8%	32.99
Operating income	36,917	39,436
Operating income %	18.1%	18.89
Interest Expense	(7,303)	(7,260
Other non-operating income and (expense), net	914	1,820
Income before income taxes	30,528	34,002
Income tax expense	7,329	7,838
Income tax expense as a percent		
of income before taxes	24.0%	23.19
Net income	23,199	26,16
Diluted shares outstanding	33,211	32,80
Diluted EPS	\$ 0.70	\$ 0.80

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	Q118		Q218		Q318		Q418		FY18			Q119		Y/Y
	Jun-17		Sep-17		Dec-17		Mar-18					Jun-18		
\$	203,926	\$	210,300	\$	226,534	\$	216,143	\$	856,903		\$	221,309		8.5
_	98,156	_	101,778	_	111,492		101,155	_	412,581		_	110,503		12.6
	105,770		108,522		115,042		114,988		444,322			110,806		4.8
	51.9%		51.6%		50.8%		53.2%		51.9%			50.1%		
	19,049		17,907		19,208		19,878		76,042			21,479		12.8
	9.3%		8.5%		8.5%		9.2%		8.9%			9.7%		
	49,980		51,283		51,133		47,927		200,323			53,435		6.9
	24.5%		24.4%		22.6%		22.2%		23.4%			24.1%		
	(176)		(104)		(15)		(125)		(420)			(30)		
	68,853		69,086		70,326		67,680		275,945			74,884		8.8
	33.8%		32.9%		31.0%		31.3%		32.2%			33.8%		
	36,917		39,436		44,716		47,308		168,377			35,922		-2.7
	18.1%		18.8%		19.7%		21.9%		19.6%			16.2%		
	(7,303)		(7,260)		(7,341)		(7,393)		(29,297)			(7,327)		
	914		1,826		2,490		793		6,023			1,996		
	30,528		34,002		39,865		40,708		145,103			30,591		0.2
	7,329		7,838		6,758		6,107		28,032			5,812		-20.7
	24.0%		23.1%		17.0%		15.0%		19.3%			19.0%		
	23,199		26,164		33,107		34,601		117,071			24,779		6.8
	33,211		32,809		32,496		32,924		32,976			33,534		1.0
\$	0.70	\$	0.80	\$	1.02	\$	1.05	\$	3.55		\$	0.74		5.7

Q/Q

2.4% 9.2% -3.6%

8.1%

11.5%

10.6%

-24.1%

-24.9% -4.8%

-28.4%

1.9%

-29.5%

Plantronics, Inc.

First Quarter Fiscal Year 2019

Analyst Information Sheet

(Unaudited, \$ in thousands except per share amounts)

Net revenues by geographic area		Q118	Q218		Q318	Q418		FY18		Q119	Y/Y	Q/Q
from unaffiliated customers:	J	Jun-17	Sep-17	L	Dec-17	Mar-18				Jun-18		
Domestic	\$	108,810	\$ 111,095	\$	106,455	\$ 107,69	2 \$	434,052	\$	113,986	4.8%	5.8%
As a % of total net revenue		53%	53%		47%	509	%	51%		52%		
International	\$	95,116	\$ 99,205	\$	120,079	\$ 108,45	1 \$	422,851	\$	107,323	12.8%	-1.0%
As a % of total net revenue		47%	47%		53%	509	%	49%		48%		
United States	\$	108,810	\$ 111,095	\$	106,455	\$ 107,69	2 \$	434,052	\$	113,986	4.8%	5.8%
As a % of total net revenue	· ·	53%	53%		47%	509		51%	Ψ.	52%	1.070	0.070
Europe and Africa	\$	54,816	\$ 56,325	_	73,620	\$ 66,00	_	250,763	\$	63,590	16.0%	-3.7%
As a % of total net revenue	Ψ	27%	27%		33%	319	_	29%	Ψ.	29%	10.070	0.770
Asia Pacific	\$	23,884	\$ 24,227		27,553	\$ 24,11		99,779	\$	26,871	12.5%	11.4%
As a % of total net revenue		12%	12%		12%	119		12%	Ψ	12%	12.070	
Americas, excluding United States	\$	16,416	\$ 18,653	_	18,906	\$ 18,33	_	72,308	\$	16,862	2.7%	-8.0%
As a % of total net revenue	Ψ	8%	8%		8%	φ 10,00 89	_	8%	Ψ	8%	2.170	0.070
Net Revenue Breakout		***									Y/Y	Q/Q
Enterprise	\$	154,605	\$ 162,907	\$	167,640	\$ 164,58	7 \$	649,739	\$	167,642	8.4%	1.9%
As a % of total net revenue		76%	77%		74%	769		76%	Ψ.	76%	0.170	1.070
Consumer	\$	49,321	\$ 47,393	+	58,894	\$ 51,55	_		\$	53,667	8.8%	4.1%
As a % of total net revenue		24%	23%		26%	249		24%	7	24%		
								,	<u> </u>			
Balance Sheet Accounts and Other Metrics:		Q118	Q218		Q318	Q418		FY18		Q119	Y/Y	Q/Q
Cash, Cash Equivalents & Short-Term Investments	\$	487,476	\$ 500,394	\$	499,066	\$ 659,97	4 \$	659,974	\$	645,189	32.4%	-2.2%
Long-Term Investments	\$	112,090	\$ 105,251	\$	118,870	\$ -	\$	-	\$	-	-100.0%	
5.50% Senior Notes (2023) ⁽¹⁾	\$	491,421	\$ 491,784	\$	492,146	\$ 492,50	9 \$	492,509	\$	492,871	0.3%	0.1%
Interest Expense on 5.50% Senior Notes (2023) ⁽²⁾	\$	7,217	\$ 7,162	\$	7,219	\$ 7,27	5 \$	28,873	\$	7,218	0.0%	-0.8%
Days Sales Outstanding		60	60		57	6-	4			60	0.0%	-6.3%
Inventory, net	\$	57,571	\$ 60,999	\$	64,574	\$ 68,27	6 \$	68,276	\$	68,138	18.4%	-0.2%
Inventory turns		7.0	6.7		7.0	6.	0			6.5	-7.1%	8.3%
Adjusted EBITDA		42,277	44,900		49,882	52,65	4	189,713		41,249	-2.4%	-21.7%
As a % of total net revenue		20.7%	21.4%	,	22.0%	24.49	%	22.1%		18.6%		
Free Cash Flow (Cash flow from Operations less capital expenditures)	\$	9,838	\$ 32,703	\$	29,425	\$ 36,71	4 \$	108,680	\$	28,214	186.8%	-23.2%
Cash Flow from Operations	\$	12,885	\$ 36,408	\$	32,076	\$ 39,77	9 \$	121,148	\$	32,082	149.0%	-19.3%
Capital Expenditures	\$	3,047	\$ 3,705	\$	2,651	\$ 3,06	5 \$	12,468	\$	3,868	26.9%	26.2%
Depreciation ⁽³⁾	\$	5,360	\$ 5,464		5,166	\$ 5,34	6 \$	21,336	\$	5,327	-0.6%	-0.4%
Purchase Accounting Amortization	\$	63	\$ 17	\$	-	\$ -	\$	80	\$	-	-100.0%	
Total # of Worldwide Employees		3,596	4,060		3,733	4,00	3	4,003		3,902	8.5%	-2.5%
Total cash utilized for stock repurchases under authorized plans	\$	13,492	\$ 25,730	\$	13,693	\$ 3	3 \$	52,948	\$	-		
Total shares repurchased under authorized plans (in thousands)		253	589		298		1 <u> </u>	1,141		-		
Average Price per Share for stock repurchases under authorized plans												
Average Price per Share for stock repurchases under authorized plans - in actual \$'s	\$	53.39	\$ 43.72	\$	46.00	\$ 50.5	0 \$	46.46	\$	-		

- (1) 5.50% Senior Notes are shown net of unamortized portion of issuance costs.
- (2) Interest expense on 5.50% Senior Notes includes amortization of issuance costs.
- (3) Beginning in FY14 the depreciation number calculated here includes an immaterial amount of non-cash write-offs of fixed assets.

(Unaudited, \$ in thousands except per share amounts)

Income Statement - Constant Currency
Net revenues
Gross profit
Gross profit %
Operating expenses
Operating income
Operating income %
Diluted EPS

Q118	Q218	Q318			Q418	FY18
Jun-17	Sep-17		Dec-17	Mar-18		
\$ 203,926	\$ 210,300	\$	226,534	\$	216,143	\$ 856,903
105,770	108,522		115,042		114,988	444,322
51.9%	51.6%		50.8%		53.2%	51.9%
68,853	69,086		70,326		67,680	275,945
36,917	39,436		44,716		47,308	168,377
18.1%	18.8%		19.7%		21.9%	19.6%
\$ 0.70	\$ 0.80	\$	1.02	\$	1.05	\$ 3.55

Q119	Y/Y	Q/Q
Jun-18		
215,395	5.6%	-0.3%
104,948	-0.8%	-8.7%
48.7%		
73,516	6.8%	8.6%
31,432	-14.9%	-33.6%
14.6%		
0.63	-10.0%	-40.0%

Net revenues by geographic area from unaffiliated customers - Constant Currency ⁽¹⁾ :
United States
As a % of total net revenue
Europe and Africa
As a % of total net revenue
Asia Pacific
As a % of total net revenue
Americas, excluding United States
As a % of total net revenue
Net Revenue Breakout
Enterprise
As a % of total net revenue
Consumer
As a % of total net revenue

	Q118	Q218		Q318	Q418	FY18
I	Jun-17		Sep-17	Dec-17	Mar-18	
L	\$ 108,810	\$	111,095	\$ 106,455	\$ 107,692	\$ 434,052
l	53%		53%	47%	50%	51%
L	\$ 54,816	\$	56,325	\$ 73,620	\$ 66,002	\$ 250,763
l	27%		27%	33%	31%	29%
L	\$ 23,884	\$	24,227	\$ 27,553	\$ 24,115	\$ 99,779
l	12%		12%	12%	11%	12%
L	\$ 16,416	\$	18,653	\$ 18,906	\$ 18,333	\$ 72,308
	8%		8%	8%	8%	8%

12%	12%	12%	11%	12%	12%	
16,416	\$ 18,653	\$ 18,906	\$ 18,333	\$ 72,308	\$ 16,809	
8%	8%	8%	8%	8%	8%	
						Ì
154,605	\$ 162,907	\$ 167,640	\$ 164,587	\$ 649,739	163,127	
76%	77%	74%	76%	76%	76%	
49,321	\$ 47,393	\$ 58,894	\$ 51,556	\$ 207,164	52,261	
24%	23%	26%	24%	24%	24%	

Q119 Jun-18 \$ 113,986

Q119	Y/Y	Q/Q
Jun-18		
113,986	4.8%	5.8%
53%		
58,205	6.2%	-11.8%
27%		
26,388	10.5%	9.4%
12%		
16,809	2.4%	-8.3%
8%		
163,127	5.5%	-0.9%
76%		
52,261	6.0%	1.4%

(Unaudited, \$ in thousands except per share amounts)

Reconciliations of GAAP Measures to non-GAAP Measures	Q118	(Q218		Q318		Q418	FY18	Ĭſ	(Q119
	Jun-17	S	Sep-17		Dec-17		Mar-18			J	lun-18
GAAP Gross profit	\$ 103,283	\$	107,632	\$	114,125	\$	114,075	\$ 439,115		\$	109,843
Stock-based compensation	902		890		917		913	3,622			963
Loss on sale of assets	899		-		-		-	899			-
Impairment of indirect tax asset	686		-		-		-	686			
Non-GAAP Gross profit	\$ 105,770	\$	108,522	\$	115,042	\$	114,988	\$ 444,322		\$	110,806
Non-GAAP Gross profit %	51.9%		51.6%		50.8%		53.2%	51.9%			50.1%
GAAP Operating expenses	\$ 79,843	\$	77,473	\$	77,354	\$	80,944	\$ 315,614		\$	89,194
Stock-based compensation	(8,354)		(7,872)		(7,112)		(6,999)	(30,337)			(7,187)
Acquisition related fees	-		-		-		(6,252)	(6,252)			(5,803)
Executive transition costs	-		(549)		-		-	(549)			-
Purchase accounting amortization	(63)		(17)		-		-	(80)			-
Restructuring and other related (charges) credits	(2,573)		51		84		(13)	(2,451)			(1,320)
Non-GAAP Operating expenses	\$ 68,853	\$	69,086	\$	70,326	\$	67,680	\$ 275,945	▍╞	\$	74,884
GAAP Operating income	\$ 23,440	\$	30,159	\$	36,771	\$	33,131	\$ 123,501		\$	20,649
Stock-based compensation	9,256		8,762		8,029		7,912	33,959			8,150
Acquisition related fees	-		-		-		6,252	6,252			5,803
Restructuring and other related charges (credits)	2,573		(51)		(84)		13	2,451			1,320
Loss on sale of assets	899		-		-		-	899			-
Impairment of indirect tax asset	686		-		-		-	686			-
Executive transition costs	-		549		-		-	549			-
Purchase accounting amortization	63		17		-		-	80			-
Non-GAAP Operating income	\$ 36,917	\$	39,436	\$	44,716	\$	47,308	\$ 168,377		\$	35,922
Non-GAAP Operating income %	18.1%		18.8%		19.7%		21.9%	19.6%			16.2%
GAAP Income before income taxes	\$ 17,051	\$	24,725	\$	31,920	\$	26,531	\$ 100,227		\$	15,318
Stock-based compensation	9,256		8,762		8,029		7,912	33,959			8,150
Acquisition related fees	-		-		-		6,252	6,252			5,803
Restructuring and other related charges (credits)	2,573		(51)		(84)		13	2,451			1,320
Loss on sale of assets	899		-		-		-	899			-
Impairment of indirect tax asset	686		-		-		-	686			-
Executive transition costs	-		549		-		-	549			-
Purchase accounting amortization	63		17		-		-	80	L		
Non-GAAP Income before income taxes	\$ 30,528	\$	34,002	\$	39,865	\$	40,708	\$ 145,103	▍╞	\$	30,591
GAAP Income tax expense (benefit)	\$ (1,777)	\$	4,772	\$	81,424	\$	16,677	\$ 101,096		\$	847
Income tax effect of above items	5,445		3,066		(2,067)		2,572	9,016			4,866
Income tax effect of unusual tax items	3,661	L		L	(72,599)	L	(13,142)	(82,080)			99
Non-GAAP Income tax expense	\$ 7,329	\$	7,838	\$	6,758	\$	6,107	\$ 28,032		\$	5,812
Non-GAAP Income tax expense as a % of Non-GAAP Income before income taxes	24.0%		23.1%		17.0%		15.0%	19.3%	lſ		19.0%

(Unaudited, \$ in thousands except per share amounts)

Reconciliations of GAAP Measures to non-GAAP Measures (continued)	П	Q118	Q218		Q318	Q418	FY18	ĺ	-	Q119
		Jun-17	Sep-17		Dec-17	Mar-18			J	Jun-18
GAAP Net income		18,828	\$ 19,9	53	\$ (49,504)	\$ 9,854	\$ (869)		\$	14,471
Stock-based compensation		9,256	8,7	62	8,029	7,912	33,959			8,150
Acquisition related fees		-			-	6,252	6,252			5,803
Restructuring and other related charges (credits)		2,573		51)	(84)	13	2,451			1,320
Loss on sale of assets		899			-	-	899			-
Impairment of indirect tax asset		686			-	-	686			-
Executive transition costs		-	5	49	_	-	549			-
Purchase accounting amortization		63		17	_	-	80			-
Income tax effect of above items		(5,445	(3,0	66)	2,067	(2,572)	(9,016)			(4,866)
Income tax effect of unusual tax items		(3,661			72,599	13,142	82,080			(99)
Non-GAAP Net income		23,199	\$ 26,1	64	\$ 33,107	\$ 34,601	\$ 117,071		\$	24,779
GAAP Diluted earnings per common share		0.57	\$ 0	59	\$ (1.54)	\$ 0.29	\$ (0.03)		\$	0.42
Stock-based compensation		0.28	0	27	0.25	0.24	1.03			0.24
Acquisition related fees		-			-	0.19	0.19			0.17
Restructuring and other related charges (credits)		0.08			-	-	0.07			0.04
Loss on sale of assets		0.03			-	-	0.03			-
Impairment of indirect tax asset		0.02			-	-	0.02			-
Executive transition costs		-	0	02	-	-	0.02			-
Income tax effect		(0.28	(0	10)	2.29	0.32	2.22			(0.14)
Effect of participating securities		-	0	02	-	0.01	-			0.01
Effect of anti-dilutive securities		-			0.02	-	-			-
Non-GAAP Diluted earnings per common share	,	0.70	\$ 0	80	\$ 1.02	\$ 1.05	\$ 3.55		\$	0.74
				Ī						
Shares used in diluted earnings per common share calculation ⁽¹⁾ :										
GAAP		33,211	32,8	09	32,075	32,924	32,345			32,924
Non-GAAP					32,496		32,976			

(1) For all periods in a net income position GAAP EPS is calculated using the two-class method and non-GAAP EPS is calculated using the Treasury Share method. In periods of net loss, EPS is calculated using basic weighted average shares outstanding under the treasury share method.

Reconciliations of GAAP Measures to non-GAAP Measures (continued)
GAAP Operating Income
Stock-based compensation
Acquisition related fees
Restructuring and other related charges (credits)
Loss on sale of assets
Impairment of indirect tax asset
Executive transition costs
Depreciation and Amortization
Adjusted EBITDA

Q118	Q218		Q318		Q318		Q418		FY18	
Jun-17	Sep-17		Dec-17		Mar-18					
\$ 23,440	\$ 30,159	\$	36,771	\$	33,131	\$	123,501			
9,256	8,762		8,029		7,912		33,959			
-	-		-		6,252		6,252			
2,573	(51)		(84)		13		2,451			
899	-		-		-		899			
686	-		-		-		686			
-	549		-		-		549			
5,423	5,481		5,166		5,346		21,416			
\$ 42,277	\$ 44,900	\$	49,882	\$	52,654	\$	189,713			
21.0%	21.0%		22.0%		24.0%		22.0%			

}	Q119						
	Jun-18						
501	\$	20,649					
959		8,150					
252	5,803						
451		1,320					
899		-					
686		-					
549		-					
416		5,327					
713	\$	41,249					
2.0%		19.0%					

Constant Currency Reconciliation

	_		by Region	by Produc	t Category	
Net Revenues (in millions)	Consolidated	Americas	E&A	APAC	Enterprise	Consumer
Net Revenues as reported (GAAP)	\$221.3	\$130.8	\$63.6	\$26.9	\$167.6	\$53.7
Excluding Hedge (Gain) Loss	(0.2)	-	(0.2)	-	(0.2)	-
Impact of YoY Fx Movements	(5.7)	-	(5.2)	(0.5)	(4.3)	(1.4)
Constant Currency Revenues (Non-GAAP)	\$215.4	\$130.8	\$58.2	\$26.4	\$163.1	\$52.3

14.6%

Gross Profit (in millions)	(\$)	(%)
Non-GAAP Gross Profit	\$110.8	50.1%
Excluding Hedge (Gain)/Loss, net	(0.3)	
Impact of YoY Fx Movements	(5.6)	
Constant Currency Gross Profit (Non-GAAP)	\$104.9	48.7%

Operating Income (in millions)

Non-GAAP Operating Income

Excluding Hedge (Gain)/Loss, net
Impact of YoY Fx Movements

Constant Currency Operating Income (Non-GAAP)

C			(3.0)	
	48.7%		\$104.9	
Dil		(%)		(\$)
No	16.2%		\$35.9	
			(0.2)	

(4.2)

\$31.4

Operating Expenses (in millions)	
Non-GAAP Operating Expenses	\$74.9
Impact of YoY Fx Movements	(1.4)
Constant Currency Operating Expenses (Non-GAAP)	\$73.5

Diluted Earnings per Common Share ("EPS")					
Non-GAAP Diluted EPS	\$0.74				
Excluding Hedge (Gain)/Loss, net of tax	(0.11)				
Impact of Fx Movements, net of tax	-				
Constant Currency Diluted EPS (Non GAAP)	\$0.63				